



STATE OF TENNESSEE
DEPARTMENT OF FINANCE AND ADMINISTRATION

**REQUEST FOR PROPOSALS # 31701-03054
AMENDMENT # 3
FOR INFORMATION SECURITY ASSESSMENT
SERVICES**

DATE: July 22, 2011

RFP # 31701-03054 IS AMENDED AS FOLLOWS:

1. This RFP Schedule of Events updates and confirms scheduled RFP dates.

EVENT	TIME	DATE	UPDATED / CONFIRMED
1. RFP Issued		June 15, 2011	CONFIRMED
2. Disability Accommodation Request Deadline	2:00 p.m.	June 22, 2011	CONFIRMED
3. Pre-proposal Conference	2:00 p.m.	June 24, 2011	CONFIRMED
4. Notice of Intent to Propose Deadline	2:00 p.m.	June 28, 2011	CONFIRMED
5. Written "Questions & Comments" Deadline	2:00 p.m.	July 6, 2011	CONFIRMED
6. State Response to Written "Questions & Comments"		July 20, 2011	CONFIRMED
7. Proposal Deadline	2:00 p.m.	July 28, 2011	CONFIRMED
8. State Completion of Technical Proposal Evaluations		August 9, 2011	CONFIRMED
9. State Opening & Scoring of Cost Proposals	2:00 p.m.	August 10, 2011	CONFIRMED
10. State Evaluation Notice Released and RFP Files Opened for Public Inspection	2:00 p.m.	August 12, 2011	CONFIRMED
11. Contract Signing		August 24, 2011	CONFIRMED
12. Contractor Contract Signature Deadline	2:00 p.m.	August 31, 2011	CONFIRMED

2. Delete RFP Attachment 6.3, Cost Proposal & Scoring Guide in its entirety and insert the following in its place (any sentence or paragraph comprised by revised or new text is highlighted in yellow):

COST PROPOSAL & SCORING GUIDE

NOTICE: THIS COST PROPOSAL MUST BE COMPLETED EXACTLY AS REQUIRED

COST PROPOSAL SCHEDULE— The Cost Proposal, detailed below, shall indicate the proposed price for the entire scope of service including all services defined in the Scope of Services of the RFP Attachment 6.6., *Pro Forma* Contract and for the entire contract period. The Cost Proposal shall remain valid for at least 120 days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any contract resulting from this RFP. All monetary amounts shall be in U.S. currency and limited to two (2) places to the right of the decimal point.

The proposed hourly rates must be fully loaded to include all costs associated with providing the services, excluding travel costs.

The Proposer must enter only one rate per cost cell; the proposer must **NOT** enter more than one rate or a range of rates in a single cost cell. The Proposer must **NOT** add any other information to the Cost Proposal.

The Proposer may enter zero (0) in a required proposed cost cell; however, the Proposer should not leave any proposed cost cell blank. For evaluation and contractual purposes, the State shall interpret a blank Proposed Cost cell as zero (0).

Note that the Proposed Costs for Contract Years 4 and 5 will only be invoked if the Contract term is extended pursuant to Contract Section B.2.

NOTICE: The Evaluation Factor associated with each cost item is for evaluation purposes only. The evaluation factors do NOT and should NOT be construed as any type of volume guarantee or minimum purchase quantity. The evaluation factors shall NOT create rights, interests, or claims of entitlement in the Proposer.

Notwithstanding the cost items herein, pursuant to the second paragraph of the pro forma contract section C.1. (refer to RFP Attachment 6.6.), "The State is under no obligation to request work from the Contractor in any specific dollar amounts or to request any work at all from the Contractor during any period of this Contract."

This Cost Proposal must be signed, in the space below, by an individual empowered to bind the proposing entity to the provisions of this RFP and any contract awarded pursuant to it. If said individual is not the *President* or *Chief Executive Officer*, this document must attach evidence showing the individual's authority to legally bind the proposing entity.

PROPOSER SIGNATURE:	
PRINTED NAME & TITLE:	
DATE:	
PROPOSER LEGAL ENTITY NAME:	

Cost Item Description	Proposed Cost					State Use ONLY		
	Year 1 9/12/2011 — 9/11/2012	Year 2 9/12/2012 — 9/11/2013	Year 3 9/12/2013 — 9/11/2014	Year 4 9/12/2014 — 9/11/2015	Year 5 9/12/2015 — 9/11/2016	Sum	Evaluation Factor	Evaluation Cost (sum x factor)
Information Security Assessor / Penetration Tester – I (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		2	
Information Security Assessor / Penetration Tester – II (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		20	
Information Security Assessor / Penetration Tester – III (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		180	
Information Security Assessor / Penetration Tester – IV (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		40	
Security Program Assessor – I (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		2	
Security Program Assessor – II (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		20	
Security Program Assessor – III (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		126	
Security Program Assessor – IV (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		20	
Data Loss Prevention (DLP) Consultant – I (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		4	
Data Loss Prevention (DLP) Consultant – II (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		8	
Data Loss Prevention (DLP) Consultant – III (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		40	

Cost Item Description	Proposed Cost					State Use ONLY		
	Year 1 9/12/2011 — 9/11/2012	Year 2 9/12/2012 — 9/11/2013	Year 3 9/12/2013 — 9/11/2014	Year 4 9/12/2014 — 9/11/2015	Year 5 9/12/2015 — 9/11/2016	Sum	Evaluation Factor	Evaluation Cost (sum x factor)
Data Loss Prevention (DLP) Consultant – IV (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		5	
Forensic Investigator – I (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		2	
Forensic Investigator – II (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		4	
Forensic Investigator – III (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		40	
Forensic Investigator – IV (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		6	
Security System Design Engineer/Architect – I (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		2	
Security System Design Engineer/Architect – II (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		5	
Security System Design Engineer/Architect – III (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		40	
Security System Design Engineer/Architect – IV (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		10	
Incident Response Consultant – I (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		2	
Incident Response Consultant – II (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		2	
Incident Response Consultant – III (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		40	

Cost Item Description	Proposed Cost					State Use ONLY		
	Year 1 9/12/2011 — 9/11/2012	Year 2 9/12/2012 — 9/11/2013	Year 3 9/12/2013 — 9/11/2014	Year 4 9/12/2014 — 9/11/2015	Year 5 9/12/2015 — 9/11/2016	Sum	Evaluation Factor	Evaluation Cost (sum x factor)
Incident Response Consultant – IV (Cont. Sections A.2.b and A.2.c)	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour	\$ / per hour		20	
The RFP Coordinator will use this sum and the formula below to calculate the Cost Proposal Score. Numbers rounded to two (2) places to the right of the decimal point will be standard for calculations.								
<div> <div>lowest evaluation cost amount from <u>all</u> proposals</div> <div>evaluation cost amount being evaluated</div> </div>						<div>X 30</div> <div>(maximum possible score)</div>	= SCORE:	
State Use – RFP Coordinator Signature, Printed Name & Date:								